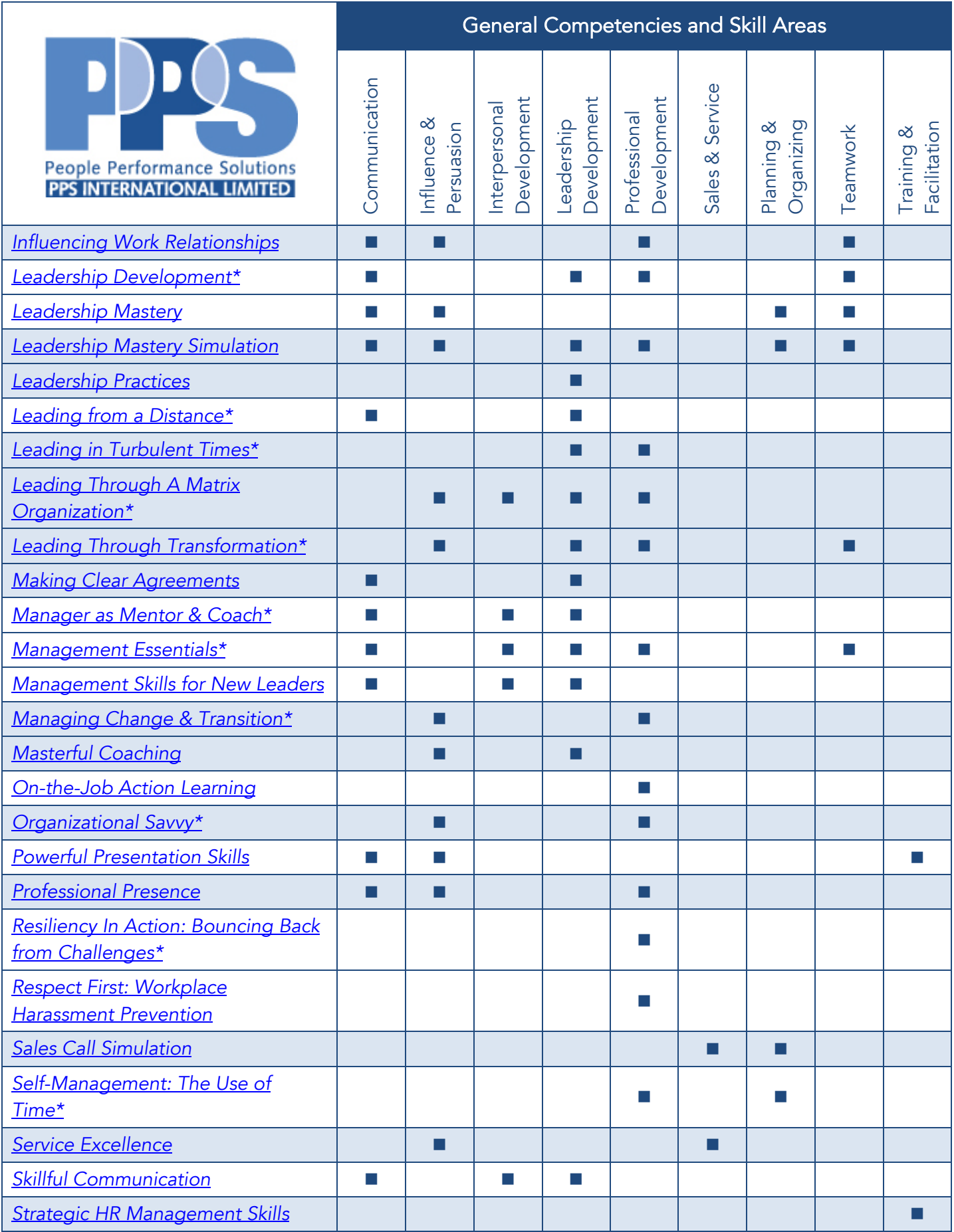



General Competencies and Skill Areas

	Communication	Influence & Persuasion	Interpersonal Development	Leadership Development	Professional Development	Sales & Service	Planning & Organizing	Teamwork	Training & Facilitation
<i>Achieving Results with Stakeholders</i>	■	■			■				
<i>Assertive Communication*</i>	■	■						■	
<i>The Authentic Leader: Mastering Personal Leadership</i>				■					
<i>Building Relationships</i>	■	■			■		■		
<i>Business Correspondence*</i>	■								
<i>Conducting Appraisal Meetings</i>	■			■					
<i>Conducting Needs Assessments</i>									■
<i>From Conflict to Collaboration</i>	■		■	■		■			
<i>Consultative Selling</i>	■	■				■			
<i>Core Leadership Skills</i>	■		■	■				■	
<i>Creativity & Innovation</i>		■			■		■		
<i>Crisis Capability: Confrontation</i>				■					
<i>Customer-Centered Negotiations</i>	■	■				■			
<i>Developing People Talent Simulation</i>				■					
<i>Digital Transformation*</i>				■	■		■		■
<i>Documenting Performance</i>	■			■			■		
<i>Doing the Tough Stuff Well*</i>	■			■					
<i>Executive Communication & Influence*</i>	■	■	■		■		■		
<i>Facilitating Successful Meetings</i>					■				
<i>Generational Differences*</i>	■		■						
<i>Giving & Receiving Feedback*</i>				■	■				
<i>GOAL & Rising Stars Program</i>	■			■	■				
<i>Hiring the Best*</i>				■			■		
<i>The Inclusive Leader</i>				■					
<i>Indispensable Assistant*</i>	■				■		■		
<i>Influencing for Results: Interaction Styles in Action*</i>	■	■						■	



	General Competencies and Skill Areas								
	Communication	Influence & Persuasion	Interpersonal Development	Leadership Development	Professional Development	Sales & Service	Planning & Organizing	Teamwork	Training & Facilitation
<i>Successful Decision Making</i>				■			■		
<i>The Successful Leader</i>				■					
<i>Strategic Thinking & Planning</i>					■		■		
<i>Team Communication Skills</i>	■			■				■	
<i>Teaming During Change</i>	■							■	
<i>Team 360 Debriefing Workshop</i>								■	
<i>Team Effectiveness with DiSC*</i>	■	■	■					■	
<i>Territory Development</i>				■		■			
<i>Trainer Mastery</i>									■
<i>Wellbeing While Working From Home*</i>	■				■				
<i>Working from a Distance*</i>	■				■				

*Available as virtual, instructor-led training as well